

Ann K. Armater, Woman of the Year 2011



Ann Armater is the founding Executive Director of the Foundation for Vassar Brothers Medical Center and the Vice President for Development for Health Quest, the largest and most comprehensive healthcare system in the region.

A development officer with thirty years of experience, Ann's career as a professional fundraiser started with United Way of Tri-State. Initially interested in working with the allocation side of United Way, Ann turned to the larger fundraising arm of the organization when a more experienced professional in the foundation world offered this sage advice: You'll be better at giving it away if you can appreciate what went into raising it.

Armed with the fundraising fundamentals provided by the United Way, Ann spent two years in the development office at New York University and two years with the Columbia-Presbyterian Medical Center Fund before joining the Foundation for Vassar Brothers Medical Center as its first Executive Director in 1986.

Twenty-five years later, a comprehensive development program is in place at Vassar Brothers Medical Center, supported by a talented development team and strong administrative and Trustee leadership. Perhaps the best testament to the Foundation's fundraising success is seen in the fact that nearly \$70 million in gifts and pledges have been secured in the last 25 years including \$12.6 million raised this year toward a capital campaign goal of \$15 million.

With the creation and expansion of Health Quest in 1999, Ann's responsibilities expanded to include oversight of the very effective development programs at both Northern Dutchess Hospital Foundation and Putnam Hospital Center Foundation.

Ann has been active on the boards of the Greater Poughkeepsie Area Chamber of Commerce, the Dutchess Unit of the American Cancer Society, Regina Coeli School, and Our Lady of Lourdes High School; she currently serves as the Co-Chair of the Board of Directors for Astor Services for Children and Families.

Ann is a graduate of the College of New Rochelle and Fordham University's Graduate School of Social Service. She resides in Poughkeepsie with her husband, Ray, and their three daughters, Elizabeth, Olivia and Madeline.